

Case Study: Teknik Design & Remodeling <u>teknikinc.com</u>

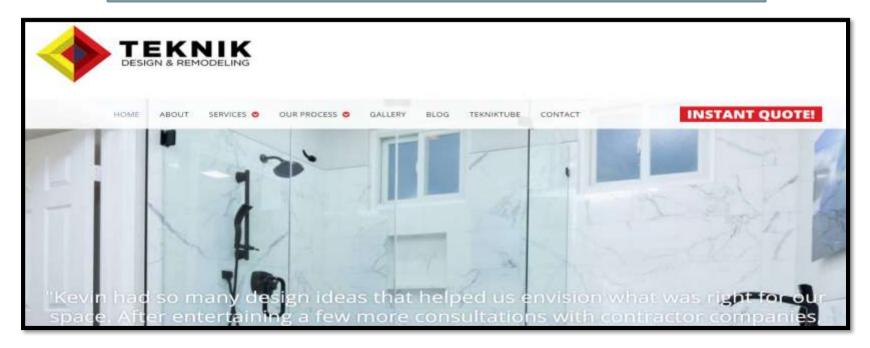


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Overview

Teknik Design & Remodeling is a leading design and remodeling company specializing in [kitchen and bathroom remodeling]. With a commitment to quality craftsmanship and customer satisfaction, they sought to improve their online visibility and organic search rankings.



Objectives

- Increase Organic Traffic: Increase organic traffic to the website.
- **Keyword Optimization:** Optimize website content with relevant keywords to align with user search intent. Improve search engine rankings for key industry-specific keywords.
- *Improve User Experience:* Enhance on-page elements and technical aspects for a better user experience.

Strategy

1. Keyword Research:

Conducted extensive keyword research to identify industryspecific and trending keywords. Prioritized keywords based on relevance, search volume, and competition.

2. On-Page Optimization:

Implemented on-page SEO strategies, including optimizing meta titles, meta descriptions, and header tags with the identified keywords.

3. Technical SEO:

Addressed technical SEO issues such as site speed optimization, mobile responsiveness, and XML sitemap creation to improve overall website performance.





4. Content Creation:

Developed and executed a content strategy to enhance the website's relevance and authority in the remodeling industry.

5. Link Building:

Executed a strategic link-building campaign to acquire high-quality backlinks from authoritative websites, improving domain authority.

Monitoring & Analysis

1 Traffic Analysis

Tracked organic traffic to monitor the impact of SEO efforts on website visits.

2 Keyword Ranking

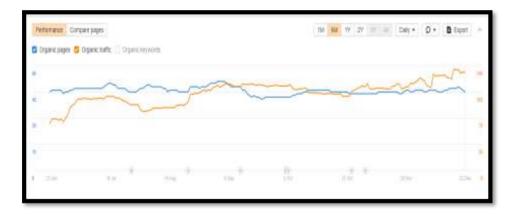
Utilized SEO tools to regularly monitor keyword rankings and identify opportunities for further optimization.

3 User Engagement

Analyzed user engagement metrics, including bounce rate and time-on-page, to assess the effectiveness of on-page optimizations.

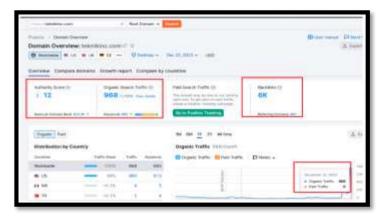
Results

Increased Organic Traffic

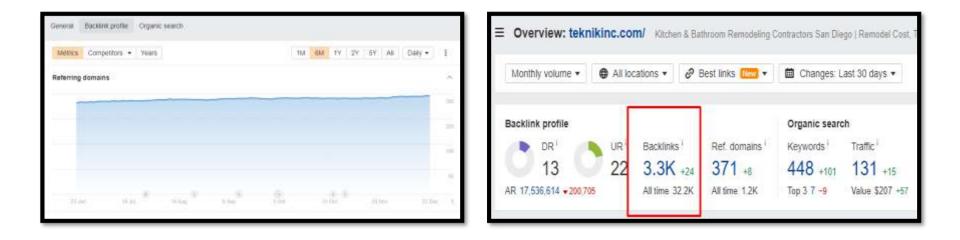


Within the first six months, organic traffic to the Teknik website increased , leading to a broader reach and increased exposure. The implementation of on-page optimizations and improved content led to a reduction in bounce rates, indicating higher user engagement.

Enhanced User Engagement



Improved Backlink Profile



In six months, implemented a backlink-building strategy that resulted in an increase in referring domains, increased domain authority, and increased online visibility for Teknik's website.

Improved Keyword Rankings

Keywords	Ranking
bathroom remodeling Cardiff by the Sea	1
kitchen remodeling Encinitas	5
bathroom remodeling CarmelValley	3
kitchen remodeling La Jolla	6
bathroom remodeling Scripps Ranch	8
bathroom remodeling San Elijo Hills	5
bathroom remodeling Tierrasanta	3
kitchen remodeling Tierrasanta	6
kitchen remodeling Carlsbad	8
bathroom renovation Carlsbad	10
small bathroom remodel Carlsbad	4

Key targeted keywords experienced a significant improvement in rankings. Many keywords moved from the second or third page to the first page of search results.

A faster and more dependable outcome can be achieved through the use of SEO techniques

SEO, or Search Engine Optimization, is the process of optimizing a website or online content to increase its visibility and ranking in search engine results pages (SERPs). Here are some of the main benefits of SEO:

- Increased website traffic
- Improved user experience
- Better ROI
- Increased brand credibility
- Targeted audience
- Long-term benefits

Overall, SEO can help businesses of all sizes and industries to increase their online visibility, attract more traffic, and ultimately drive more sales and revenue.